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MAR 18 1968

WISCONSIN

FEDERAL MILK ORDER BULLETIN



Milwaukee, Northeastern
and Madison Marketing Areas

C. T. McCleery—Market Administrator

CURRENT SERIAL RECORDS

MARCH 1967

Time for Filing Proposals Extended and Proposed Hearing Notice

In response to a number of requests, the Dairy Division, USDA, has extended the time for filing proposals with respect to the regulation of milk handling in an area described as the Northern Illinois—Southern Wisconsin marketing area until April 7.

In addition, the U.S. Department of Agriculture is planning to convene a hearing on all appropriate proposals in connection with this proposed regulation on May 3, 1967. Further details concerning the exact time and place of this hearing will be announced in connection with the issuance of the hearing notice.

The proposed Northern Illinois—Southern Wisconsin marketing area includes all of the territory in the

marketing area as defined in the terminated Chicago milk order plus the territory included in Rock River Valley marketing area, the Madison, Wisconsin, marketing area, the Milwaukee, Wisconsin, marketing area, and the following counties in Illinois: McHenry, Lake, Kane, Kendall, and Will.

Before taking any action on the co-operatives' petitions, the Department is affording this opportunity to all interested parties to comment on the proposals. Your views in this regard should be sent on or before April 7, 1967, to the Deputy Administrator, Regulatory Programs, United States Department of Agriculture, Washington, D.C. 20250.

DATA IN BRIEF - FOR THE MAN IN A HURRY

	Milwaukee Order No. 39 ♦		Northeastern Wis. Order No. 45		Madison Order No. 51	
<u>FEBRUARY 1967</u>						
Class I Price & Differential	\$4.90	8.0¢	\$4.76	8.3¢	\$4.90	8.0¢
Class II Price & Differential	\$4.02	7.6¢	\$4.02	7.6¢	\$4.02	7.6¢
Producer Price & Differential	\$4.51	7.8¢	\$4.35	7.9¢	\$4.57	7.8¢
Pounds of Producer Milk	308,449,205		49,687,523		18,655,189	
Percentage in Class I	56.5%		46.0%		60.0%	
<u>MARCH 1967</u>						
Class I Price & Differential	\$4.59	8.0¢	\$4.45	8.3¢	\$4.59	8.0¢

♦ After May 1, 1966.

SELECTED COMPARISON OF WISCONSIN MARKETS

	Order No. 39			Order No. 45			Order No. 51		
	February		Com- parison	February		Com- parison	February		Com- parison
	'67	'66		'67	'66		'67	'66	
Average Daily:									
Producer Milk, thous. lbs.	2905	2643	9.9%	1775	1420	25.0%	666	540	23.3%
Other Receipts, thous. lbs.	130	179	-27.4	72	69	4.3	149	133	12.0
Gross Class I, thous. lbs.	2309	2306	.1	843	845	-.24	446	449	-.7
Gross Class II, thous. lbs.	863	746	15.7	1102	741	48.7	369	224	-64.7
Deliveries per Farm, lbs.	1192	1152	3.5	1146	1034	10.8	1172	1106	6.0
Number of Farms	2450	2294	156	1549	1374	175	603	488	115
Avg. Test of Producer Milk, %	3.78	3.75	.03	3.71	3.69	.02	3.73	3.72	.01
Number of Handlers:									
Pool Plants	28	29	-1	55	58	-3	17	19	-2
Other Handlers	2	1	1	4	5	-1	7	8	-1
Producer Milk in Class I, %	82.2	85.8	-3.6	46.0	57.9	-11.9	60.0	76.3	-16.3
Shrinkage to Total Receipts:									
Product Pounds, %	1.35	1.27		.97	1.32		.83	1.26	
Butterfat Pounds, %	1.43	1.48		.83	1.64		.55	1.27	

▲ Prior to May 1, 1966.

NEARBY FEDERAL ORDER DATA

FEBRUARY 1967

MARKET	Producer Milk	Class I Milk	Class I Price 3.5% Milk	Producer Price 3.5% Milk	March 1967 Class I Price 3.5% Milk
	thous. lbs.	thous. lbs.	\$ per cwt.	\$ per cwt.	\$ per cwt.
Duluth-Superior, No. 69	12,185	6,785	5.01	4.40	4.90
Madison, No. 51	18,655	11,198	4.90	4.57	4.59
Michigan Upper Peninsula, No. 44	8,320	6,598	4.97	4.879	4.66
Milwaukee, No. 39 ♦	308,449	174,298	4.90	4.51	4.59
Minneapolis-St. Paul, No. 68	126,186	58,781	4.88	4.50	4.77
Northeastern Wisconsin, No. 45	49,688	22,857	4.76	4.35	4.45
Quad Cities-Dubuque, No. 63	20,956	14,879	5.12	4.79	4.81
Rock River Valley, No. 38	10,785	8,118	4.94	4.69	4.63
Southern Michigan, No. 40	269,377	186,167	5.33	4.91	5.13

Note: The producer price shown for Michigan Upper Peninsula and Milwaukee is, in each case, the weighted average of minimum pay prices for pool plants, including zone or location differentials. Announced prices for basic zones are quoted in other instances. During base pay periods weighted averages are shown for base and excess prices.

♦ After May 1, 1966

COMPUTATION OF UNIFORM PRICES*

FEBRUARY 1967

	Northeastern Wisconsin Marketing Area Federal Order No. 45			Madison Wisconsin Marketing Area Federal Order No. 51		
	Producer			Producer		
	Milk	B'Fat	Value	Milk	B'Fat	Value
Producer Milk in Class I	22,857,162	774,854	\$1,067,129.16	11,197,834	370,652	\$526,276.41
Producer Milk in Class II	26,830,361	1,068,264	1,176,773.56	7,457,355	325,433	348,749.11
Total Milk and Value Before Adjustments	49,687,523	1,843,118	\$2,243,902.72	18,655,189	696,085	\$875,025.52
Adjustments for Value of:						
Overage Deducted from Class I & II			209.38			850.98
Beginning Inventory Reclassification			83.94			7.20
Other Source Milk Deducted from Class I at Class I Price			3,411.54			13,076.88
Butterfat More or Less than 3.5 Percent			-81,849.50			-34,330.26
Producer Location Differentials			-0-			10,403.41
Half of Producer-Equalization Fund			19,593.91			8,722.97
Other Source Milk deducted from Class I at Blend Price			-3,490.01			-12,123.88
Aggregate Value and Average Price	\$4.3911667		\$2,181,861.98	\$4.618730		\$861,632.82
Reserve to Producer-Equalization Fund	.0411667		-20,454.71	.048730		-9,090.67
Uniform Price for 3.5% Milk	\$4.35		\$2,161,407.27	\$4.57		\$852,542.15



The Audit Function of Federal Milk Market Administrators

H. L. Forest, Director, Dairy Division, AMS, USDA

(continued from previous issue)

Procedures Varied

Audit procedures vary from market to market and even within a given market, primarily because the size and operations of handlers vary from market to market and within a given market. For example, monthly milk receipts at regulated plants vary from less than one hundred thousand pounds to over ten million pounds.

Some handlers are engaged exclusively in processing, packaging, and distributing fluid milk products. Others are engaged exclusively in country plant operations, others operate standby plants where in some seasons of the year most, if not all, of the milk received is used for manufacturing a variety of milk products. Still others engage in all of these operations.

As a consequence of differences in the size and nature of handlers' operations there are unavoidable variations in the kinds of records maintained and, accordingly, audit procedures vary from situation to situation.

We are often asked, particularly by handlers newly regulated by an order, why do market administrators go into so much detail in the course of an audit? Do they exceed their authority in reviewing financial records?

Administrators go into the detail they do because experience has shown that detailed audits are necessary to insure uniform compliance with order provisions and maintain the integrity of the Federal milk marketing program.

Audits Helpful on Occasion

Incidentally, over the years it has been our experience that most regulated handlers come to appreciate the detailed audit of the market administrator as a useful tool for efficient plant operation. In some instances audits have disclosed the occurrence and source of extremely large plant loss which management was able to correct. In these instances, handlers gained the full

(continued on page 8)

* Subject to location differentials where applicable. In the case of members of approved cooperatives, these prices are subject to the deductions authorized by the associations. The prices listed do not include any premium payments which may be paid by handlers and which may bring actual payments in excess of the minimum requirements.

UTILIZATION AND CLASS

MILWAUKEE MARKET NO. 39 ▲

ITEM	February 1967		January 1967		February 1966	
	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat
CLASS I MILK						
Packaged Products:						
Fluid Milk	48,288	3.5	51,749	3.5	48,621	3.5
Flavored Milk	2,331	3.4	2,132	3.5	2,111	3.5
2% Skim Milk, Solids added	7,021	2.1	7,717	2.1	6,099	2.1
2% Skim Milk	1,911	2.1	2,091	2.1	1,790	2.2
Skim Milk, Solids Added	1,881	.4	1,995	.4	2,081	.4
Skim Milk	885	.7	958	.7	881	.7
Buttermilk	471	1.0	484	1.0	518	1.2
Flavored Milk Drink	157	.5	188	.5	232	.5
Half & Half	742	12.4	801	12.4	922	12.4
Light Cream	12	18.8	14	18.6	22	18.7
Whipping Cream	145	33.8	145	33.9	176	33.8
Cultured Cream	222	17.3	237	17.3	256	17.2
Subtotal	64,066	3.3	68,511	3.3	63,709	3.4
Bulk Sales to Nonhandlers	411	3.7	519	3.8	809	3.7
Unaccounted for Milk	162	9.0	347	4.2	63	16.9
Total Utilized in Class I	64,639	3.4	69,377	3.3	64,581	3.4
Nonpool Receipts *	+2,203	3.3	+2,324	3.1	-1,053	4.2
CLASS I - PRODUCER MILK	66,842	3.4	71,701	3.3	63,528	3.4
CLASS II MILK						
Eggnog	-	-	-	-	-	-
Bakeries et al.**	72	20.5	70	19.5	75	20.5
Cottage Cheese	4,529	1.0	4,114	1.0	4,304	1.0
Cheese	4,416	3.7	5,278	3.7	1,439	3.7
Butter	479	36.5	745	28.3	343	20.6
Evap., Cond., & Pwd.	3,336	4.8	3,603	5.0	2,149	4.6
Ice Cream & Mixes	2,559	9.6	2,486	10.6	2,826	11.1
Livestock Feed	88	-	92	-	101	-
Dumped Products	9	-	23	-	27	-
Skim Equiv. Fort. Prod.	1,228	-	1,321	-	1,603	-
Ending Inventory	6,280	4.2	6,463	4.0	6,943	4.2
Shrinkage	1,167	3.3	924	4.3	1,067	3.5
Total Utilized in Class II	24,163	4.6	25,119	4.8	20,877	4.4
Nonpool Receipts*	-9,671	2.8	-8,087	2.8	-10,392	3.0
CLASS II - PRODUCER MILK	14,492	5.8	17,032	5.7	10,485	5.8
TOTAL PRODUCER RECEIPTS	81,334	3.8	88,733	3.8	74,013	3.8

▲ Prior to May 1, 1966.

* Includes receipts of other source milk, beginning inventory, and overage, all as allocated to classes and adjustment for Class II interorder transfers shown as Class I.

** Bakeries et al. includes products for candy manufacturing, aerated cream, sour cream products not labeled Grade A, and small amounts of eggnog during off-season months.

CLASSIFICATION OF MILK

NORTHEASTERN MARKET NO. 45

MADISON MARKET NO. 51

February 1967		January 1967		February 1966		February 1967		January 1967		February 1966	
Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat
18,009	3.4	19,388	3.4	18,441	3.4	6,660	3.4	7,304	3.4	6,939	3.4
1,133	3.5	1,169	3.5	1,347	3.5	512	3.7	536	3.7	545	3.7
1,061	2.1	1,126	2.1	1,245	2.1	1,548	2.0	1,626	2.0	1,440	2.1
886	2.1	912	2.2	238	1.9	91	2.9	82	2.9	—	—
731	.3	792	.3	835	.4	347	.4	362	.3	376	.5
365	.6	375	.6	338	.6	37	.3	38	.7	47	1.4
176	.9	162	.8	178	.9	95	1.4	91	1.4	86	1.5
108	.8	132	.8	121	.9	8	.4	8	.1	28	1.7
282	12.7	297	12.6	318	12.8	210	12.1	220	12.1	216	12.4
2	25.1	2	23.6	3	23.9	—	—	—	—	3	23.2
58	34.9	57	35.4	68	34.9	29	34.8	28	34.6	30	34.2
79	19.0	84	19.0	74	19.6	86	18.3	91	18.6	71	18.6
22,890	3.4	24,496	3.4	23,206	3.4	9,623	3.5	10,386	3.5	9,781	3.5
645	3.5	380	3.7	365	3.7	3,283	3.8	3,260	3.8	3,116	3.8
61	4.7	58	7.3	112	8.4	31	5.6	50	10.7	36	17.6
23,596	3.4	24,934	3.4	23,683	3.5	12,937	3.5	13,696	3.6	12,933	3.6
—739	3.0	—725	3.0	—671	3.1	—1,739	5.1	—1,263	5.2	—1,410	4.6
22,857	3.4	24,209	3.4	23,012	3.5	11,198	3.3	12,433	3.4	11,523	3.5
—	—	—	—	—	—	—	—	—	—	—	—
—	—	—	—	—	—	5	35.1	5	33.1	7	19.1
2,357	1.0	2,018	1.1	2,516	1.1	1,789	.9	1,687	.9	1,741	.9
18,435	3.7	17,271	3.7	11,054	3.6	1,828	3.3	1,911	3.3	605	3.1
355	34.5	337	34.6	337	28.7	570	36.7	580	36.7	228	36.4
4,854	2.3	4,290	2.5	1,940	.8	3,547	—	3,663	—	1,037	—
1,142	10.5	1,134	10.8	1,188	9.8	471	10.6	485	10.5	529	11.1
71	—	75	—	58	—	64	—	73	—	85	—
5	—	27	—	22	—	18	—	101	—	8	—
515	—	539	—	443	—	244	—	271	—	231	—
2,662	4.0	2,728	3.9	2,733	4.2	1,142	4.2	1,142	4.1	1,219	3.9
421	2.9	450	3.8	443	3.4	204	2.0	261	2.0	241	1.7
30,817	3.8	28,869	3.9	20,734	3.8	9,882	3.9	10,179	3.9	5,931	3.9
—3,987	2.9	—3,378	3.1	—3,983	3.1	—2,425	2.6	—2,335	2.6	—2,346	2.9
26,830	4.0	25,491	4.1	16,751	4.0	7,457	4.4	7,844	4.3	3,585	4.5
49,687	3.7	49,700	3.7	39,763	3.7	18,655	3.7	20,277	3.7	15,108	3.7

RECEIPTS AND CLASS I UTILIZATION*

	YEAR	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	AVG
MILWAUKEE ORDER NO. 39A														
Producer Receipts														
Class I Pounds	1965	62.0	57.6	64.5	65.8	64.2	61.3	62.5	60.7	64.9	67.0	66.2	68.0	63.7
	1966	67.6	63.5	70.2	67.9	67.2	63.1	62.0	66.2	66.9	68.1	67.7	70.4	66.7
	1967	71.7	66.8											
Class I Percent	1965	79.3	80.5	80.8	79.8	75.8	76.9	80.3	79.0	87.1	87.4	88.2	86.4	81.8
	1966	83.7	85.8	84.9	84.1	82.0	79.4	83.2	85.3	87.6	86.1	86.2	83.4	84.3
	1967	80.8	82.2											
Total Receipts	1965	78.2	71.6	79.9	82.4	84.7	79.7	77.8	76.9	74.5	76.6	75.1	78.7	78.0
	1966	80.7	74.0	82.7	80.7	81.9	79.5	74.5	77.6	76.3	79.1	78.5	86.5	79.3
	1967	88.7	81.3											
Other Source Receipts	1965	3.9	3.7	4.4	4.5	4.3	4.8	5.3	4.4	5.5	5.7	5.5	5.3	4.8
	1966	4.3	5.0	5.6	4.4	4.6	4.5	5.0	5.2	5.6	4.8	4.6	3.8	4.8
	1967	3.4	3.6											
NORTHEASTERN WISCONSIN ORDER NO. 45														
Producer Receipts														
Class I Pounds	1965	24.0	22.6	25.3	23.8	23.0	21.8	24.6	23.4	23.9	24.5	24.3	24.6	23.8
	1966	24.5	23.0	24.9	23.8	24.0	22.1	24.4	25.4	25.2	24.9	24.4	24.5	24.3
	1967	24.2	22.9											
Class I Percent	1965	56.2	57.0	56.4	54.3	51.6	51.7	70.5	71.5	73.3	70.7	67.0	62.4	61.9
	1966	57.3	57.9	55.7	53.9	52.1	48.7	62.1	68.6	73.7	67.5	64.8	54.2	59.7
	1967	48.7	46.0											
Total Receipts	1965	42.8	39.6	44.8	43.8	44.7	42.2	34.9	32.7	32.7	34.7	36.2	39.4	39.0
	1966	42.7	39.8	44.8	44.1	46.0	45.4	39.2	37.1	34.3	36.8	37.7	45.2	41.1
	1967	49.7	49.7											
Other Source Receipts	1965	1.9	1.9	2.3	2.1	2.1	2.5	3.2	2.9	2.4	2.3	2.1	2.2	2.3
	1966	1.9	1.9	2.3	2.1	2.4	2.7	2.9	2.8	2.4	2.1	2.1	2.1	2.3
	1967	2.0	2.0											
MADISON ORDER NO. 51														
Producer Receipts														
Class I Pounds	1965	17.0	14.3	18.0	11.3	9.9	9.4	11.8	10.8	12.3	12.8	12.6	12.1	12.7
	1966	12.2	11.5	11.9	10.7	11.0	9.9	11.6	10.7	12.0	12.2	11.8	11.2	11.4
	1967	12.4	11.2											
Class I Percent	1965	71.3	65.8	75.0	64.9	59.6	58.8	78.3	73.9	86.8	82.9	83.4	76.1	73.1
	1966	74.5	76.3	69.2	63.9	62.8	59.0	72.3	69.0	76.0	73.4	66.2	60.1	68.6
	1967	61.3	60.0											
Total Receipts	1965	23.8	21.8	24.0	17.4	16.6	16.1	15.1	14.6	14.2	15.5	15.1	16.0	17.5
	1966	16.4	15.1	17.2	16.8	17.5	16.8	16.1	15.5	15.8	16.6	17.9	18.7	16.7
	1967	20.3	18.7											
Other Source Receipts	1965	2.3	1.9	2.2	2.3	4.9	3.7	2.6	2.6	2.8	3.3	3.3	2.6	2.9
	1966	2.9	2.4	2.0	2.3	2.3	2.6	3.3	2.3	3.9	3.5	3.0	3.7	2.8
	1967	2.8	3.0											

* Shown in millions of pounds.

PRODUCER DELIVERY INFORMATION

MILWAUKEE ORDER NO. 39A														
Number of Farms	1965	2246	2237	2228	2350	2345	2333	2346	2372	2362	2300	2306	2304	2311
	1966	2295	2294	2275	2252	2238	2280	2302	2362	2385	2383	2427	2439	2328
	1967	2434	2450											
Average Daily Production	1965	1121	1136	1154	1166	1161	1152	1073	1051	1060	1019	1089	1112	1108
	1966	1134	1152	1170	1195	1177	1166	1050	1076	1068	1073	1086	1146	1124
	1967	1176	1192											
Average Test, Percent	1965	3.78	3.77	3.77	3.75	3.71	3.62	3.56	3.60	3.75	3.80	3.78	3.77	3.72
	1966	3.75	3.75	3.73	3.73	3.72	3.65	3.60	3.58	3.67	3.79	3.85	3.83	3.72
	1967	3.80	3.78											
NORTHEASTERN WISCONSIN ORDER NO. 45														
Number of Farms	1965	1304	1306	1305	1301	1282	1286	1203	1219	1287	1288	1344	1332	1288
	1966	1378	1374	1350	1332	1328	1323	1291	1294	1266	1273	1312	1425	1329
	1967	1448	1549											
Average Daily Production	1965	1058	1084	1107	1122	1125	1095	935	867	846	868	898	954	997
	1966	1000	1034	1071	1103	1118	1114	980	924	903	933	957	1023	1013
	1967	1107	1146											
Average Test, Percent	1965	3.69	3.68	3.68	3.67	3.64	3.64	3.59	3.62	3.76	3.81	3.77	3.73	3.69
	1966	3.71	3.69	3.66	3.66	3.65	3.63	3.57	3.59	3.67	3.80	3.82	3.76	3.68
	1967	3.74	3.71											
MADISON ORDER NO. 51														
Number of Farms	1965	645	644	638	508	488	486	497	504	499	500	493	492	533
	1966	490	488	488	490	484	478	518	496	638	534	643	586	528
	1967	564	603											
Average Daily Production	1965	1189	1206	1215	1144	1095	1102	979	936	948	997	1023	1047	1073
	1966	1081	1106	1135	1142	1169	1170	1003	1010	1026	1054	1040	1051	1082
	1967	1160	1172											
Average Test, Percent	1965	3.69	3.68	3.69	3.70	3.70	3.61	3.56	3.59	3.77	3.79	3.76	3.74	3.69
	1966	3.73	3.72	3.70	3.70	3.69	3.62	3.56	3.60	3.69	3.79	3.81	3.78	3.70
	1967	3.74	3.73											

▲ Prior to May 1, 1966.

MANUFACTURING AND FEDERAL ORDER PRICES

	YEAR	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	AVG
Manufacturing Prices (cents)														
92 Score Butter	1965	58.00	57.99	57.99	58.97	58.97	58.97	59.00	61.03	62.22	62.89	63.27	63.45	60.23
	1966	59.33	61.80	63.40	62.80	63.54	65.99	71.19	73.05	74.88	68.80	67.70	66.49	66.58
	1967	66.47	66.47											
Cheddar Cheese — Wisconsin	1965	35.38	35.25	35.25	35.20	34.75	34.75	34.75	35.00	35.22	36.35	38.00	40.30	35.84
	1966	40.50	41.62	43.50	41.10	40.81	42.38	44.95	47.00	46.90	44.50	44.50	44.50	43.52
	1967	44.00	42.50											
Spray Dry Skim	1965	14.23	14.27	14.25	14.22	14.28	14.21	14.24	14.31	14.21	14.31	14.42	14.31	14.27
	1966	14.54	14.59	14.81	16.02	16.70	16.81	18.83	19.63	19.73	19.64	19.74	19.58	17.55
	1967	19.57	19.46											
Federal Order Prices (per cwt)														
Basic Formula*	1965	3.25	3.22	3.22	3.23	3.22	3.20	3.21	3.25	3.29	3.34	3.39	3.47	3.27
	1966	3.47	3.58	3.68	3.64	3.65	3.82	4.05	4.26	4.34	4.26	4.15	4.14	3.92
	1967	4.08	4.02											
Class I Price Differentials														
Orders No. 39 and No. 51		.88	.88	.68	.68	.68	.68	.88	1.08	1.08	1.08	1.08	.88	.88
Northeastern Order No. 45		.74	.74	.54	.54	.54	.54	.74	.94	.94	.94	.94	.74	.74
Class I Supply-Demand Adjustments														
Orders No. 39 and No. 51	1965	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24
	1966	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24
	1967	-.24	-.24	-.24	-.24									
Northeastern Order No. 45	1965	-.20	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.20	-.16	-.12	-.08	-.20
	1966	-.12	-.16	-.20	-.24	-.24	-.24	-.24	-.24	-.24	-.20	-.16	-.16	-.20
	1967	-.20	-.24	-.24	-.24									
Class I Prices (cwt)														
Orders No. 39 and No. 51**	1965	3.93	3.89	3.66	3.66	3.67	3.66	3.84	4.05	4.09	4.13	4.18	4.18	3.91
	1966	4.18	4.18	4.174	4.292	4.30	4.31	4.617	4.89	5.10	5.18	5.10	4.90	4.60
	1967	4.90	4.90	4.59										
Northeastern Order No. 45	1965	3.83	3.75	3.52	3.52	3.53	3.52	3.70	3.91	3.99	4.07	4.16	4.05	3.80
	1966	4.16	4.14	4.094	4.158	4.16	4.17	4.477	4.75	4.96	5.08	5.04	4.84	4.50
	1967	4.80	4.76	4.45										
Class I Butterfat Differentials (cents)														
Orders No. 39 and No. 51 (.120 x Butter)	1965	7.1	7.0	7.0	7.0	7.1	7.1	7.1	7.1	7.3	7.5	7.5	7.6	7.2
	1966	7.6	7.1	7.4	7.6	7.5	7.6	7.9	8.5	8.8	9.0	8.3	8.1	8.0
	1967	8.0	8.0	8.0										
Northeastern Order No. 45 (.125 x Butter)	1965	7.4	7.2	7.2	7.2	7.4	7.4	7.4	7.4	7.6	7.8	7.9	7.9	7.5
	1966	7.9	7.4	7.7	7.9	7.8	7.9	8.2	8.9	9.1	9.4	8.6	8.5	8.3
	1967	8.3	8.3	8.3										
Class II Butterfat Differentials (cents)														
Orders No. 39, 45 and 51 (.115 x Butter)	1965	6.7	6.7	6.7	6.8	6.8	6.8	6.8	7.0	7.2	7.2	7.3	7.3	6.9
	1966	6.8	7.1	7.3	7.2	7.3	7.6	8.2	8.4	8.6	7.9	7.8	7.6	7.6
	1967	7.6	7.6											

* Class II price which is the Wisconsin-Minnesota Series

PRODUCERS UNIFORM PRICES & BUTTERFAT DIFFERENTIALS

Milwaukee Order No. 39[▲]														
Uniform Prices**	1965	3.79	3.75	3.58	3.58	3.56	3.55	3.72	3.89	3.99	4.03	4.09	4.08	3.80
	1966	4.05	4.10	4.10	4.18	4.19	4.21	4.53	4.80	5.01	5.02	4.95	4.76	4.49
	1967	4.73	4.74											
Producer Differentials	1965	7.0	6.9	6.9	6.9	7.0	7.0	7.0	7.1	7.3	7.4	7.5	7.5	7.1
	1966	7.4	7.1	7.4	7.5	7.5	7.6	8.0	8.5	8.8	8.7	8.2	7.9	7.9
	1967	7.9	7.9											
Northeastern Order No. 45														
Uniform Prices**	1965	3.57	3.53	3.39	3.39	3.39	3.38	3.58	3.74	3.81	3.85	3.90	3.82	3.61
	1966	3.85	3.90	3.90	3.91	3.91	3.99	4.33	4.61	4.80	4.79	4.71	4.50	4.27
	1967	4.42	4.35											
Producer Differentials	1965	7.1	7.0	7.0	7.0	7.1	7.1	7.2	7.3	7.5	7.6	7.7	7.7	7.3
	1966	7.4	7.3	7.5	7.6	7.5	7.7	8.2	8.7	8.9	8.8	8.3	8.1	8.0
	1967	7.9	7.9											
Madison Order No. 51														
Uniform Prices**	1965	3.73	3.67	3.55	3.53	3.50	3.48	3.72	3.84	3.99	3.99	4.04	4.01	3.75
	1966	3.99	4.06	4.02	4.07	4.06	4.13	4.47	4.71	4.93	4.94	4.80	4.61	4.40
	1967	4.60	4.57											
Producer Differentials	1965	7.0	6.9	6.9	6.9	7.0	7.0	7.0	7.1	7.3	7.4	7.5	7.5	7.1
	1966	7.3	7.1	7.4	7.4	7.4	7.6	8.0	8.5	8.7	8.6	8.1	7.9	7.8
	1967	7.8	7.8											

[▲] Prior to May 1, 1966

** Weighted averages are shown for all markets whenever base and excess prices and/or location differentials are applicable.

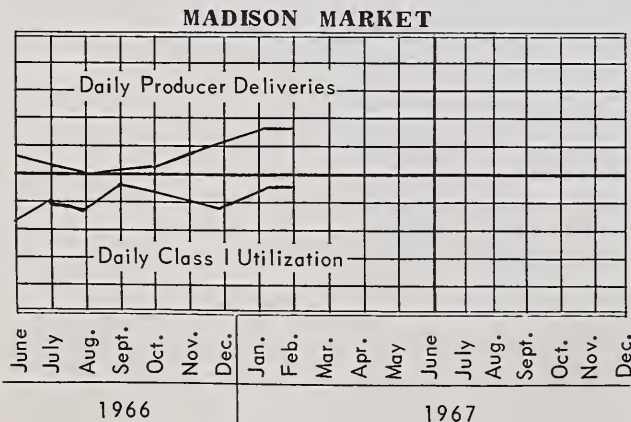
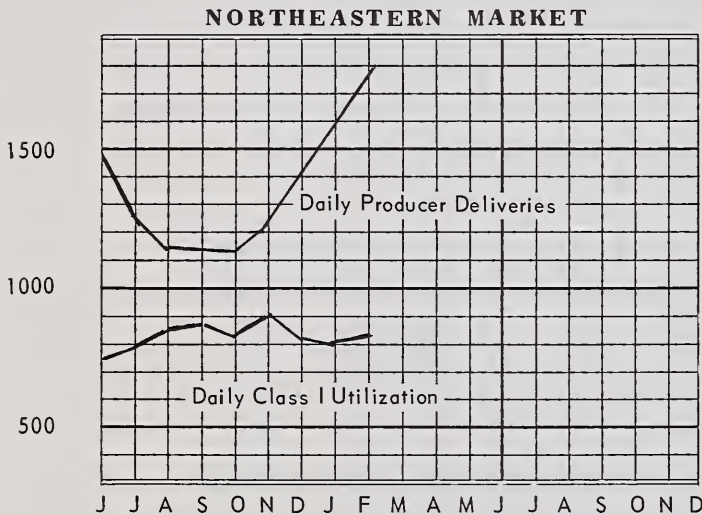
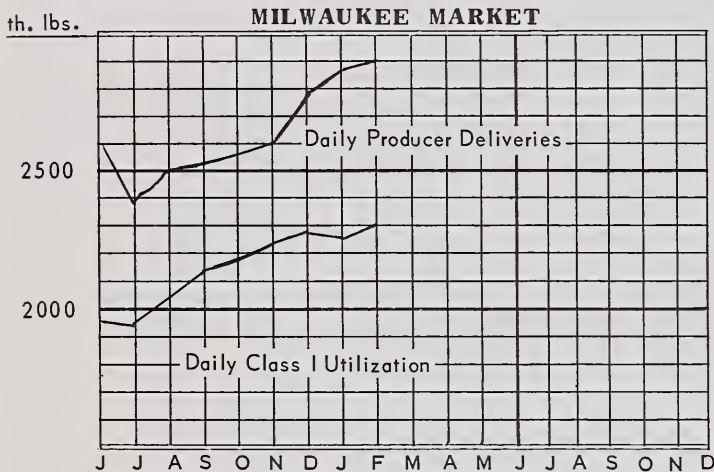
WISCONSIN FEDERAL MILK ORDER BULLETIN

PUBLISHED MONTHLY BY
Federal Milk Market Administrator
4920 West Burleigh Street
Milwaukee, Wisconsin 53210

FOR THE
MILWAUKEE, NORTHEASTERN and MADISON MARKETING AREAS

This bulletin is primarily to provide producers who are not members of cooperative associations with market information in accordance with §1039.74 of the Milwaukee Wisconsin marketing order, §1045.75 of the Northeastern Wisconsin marketing order, and §1051.77 of the Madison Wisconsin marketing order.

COMPARISON OF DAILY PRODUCER DELIVERIES TO DAILY CLASS I UTILIZATION



HAVE YOU HEARD

Mr. Morris Wyman has been appointed Manager of Operations for Sealtest Foods, Cincinnati District, and will move to Cincinnati and assume his new duties on May 1, 1967.

Mr. Alvin Schuetz has been appointed Superintendent of the ice cream plant to replace Mr. Wyman.

Mr. John Mountain has been appointed as Production Co-ordinator.

* * *

Golden Guernsey Co-operative of Milwaukee has re-organized their board. At their recent meeting, Mr. John Horlamus was elected president and Mr. Ernest Haugen was elected secretary.

* * *

The Elroy Co-operative Creamery of Elroy, Wisconsin closed their plant on Tuesday, March 22, 1967. It is not known whether this action is temporary or permanent at this time.

* * *

(continued from page 3)

THE AUDIT FUNCTION OF FEDERAL MILK MARKET ADMINISTRATORS

Class I price if the excess exceeded maximum Class II shrinkage. But even in those cases where it did not, handlers gained the Class II value. In other instances faulty milk measuring devices — scales and plant tank calibrations — were uncovered.

Our experience has shown that most reports submitted by handlers are extremely accurate, particularly in view of the short time available to handlers for their preparation. But, there have been exceptions, usually because of human error.

In some very few cases, particularly when you consider the large number of reports that have been filed by handlers since the inception of the order program, false reports have been filed intentionally to escape the uniform application of order provisions among handlers.

Dairy farmers have been shorted on the weight of their milk and its butterfat content. Attempts have been made to hide Class I sales by falsifying or withholding load-out sheets and other plant records. In some cases, handlers have had two sets of books, one for audit by the market administrator and the other for all other purposes. Plant shrinkage has been inflated to hide Class I sales. Attempts have been made to manipulate inventories. Non-existent transfers and receipts of milk have been claimed. You name it — someone has tried it. Again our experience has shown that in time audits will bring to light these situations so that appropriate action can be taken.

(to be continued)

* * *

MILWAUKEE MARKET NO. 39♦

UTILIZATION AND CLASSIFICATION OF MILK

ITEM	February 1967		January 1967	
	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat
CLASS I MILK				
Packaged Products:				
Fluid Milk	107,330	3.5	117,006	3.5
Flavored Milk	3,904	3.4	4,018	3.5
2% Skim Milk, Solids added	12,214	2.0	12,926	2.0
2% Skim Milk	2,039	2.1	2,228	2.1
Skim Milk, Solids added	4,483	.5	4,777	.5
Skim Milk	1,160	.6	1,231	.7
Buttermilk	1,477	1.0	1,520	1.1
Flavored Milk Drink	649	1.2	708	1.3
Half & Half	2,774	12.2	2,903	12.3
Light Cream	29	18.6	73	18.3
Whipping Cream	298	34.1	297	34.3
Cultured Cream	866	17.5	907	17.2
Subtotal	137,223	3.5	148,594	3.5
Bulk Sales to Nonhandlers	39,541	3.5	41,612	3.6
Unaccounted for Milk	553	10.0	650	9.2
Total Utilized in Class I	177,317	3.5	190,856	3.5
Nonpool Receipts*	-3,019	4.3	-3,281	4.6
CLASS I - PRODUCER MILK	174,298	3.5	187,575	3.5
CLASS II MILK				
Eggnog	-	-	-	-
Bakeries et al.**	3,199	9.1	4,517	7.2
Cottage Cheese	17,477	1.1	21,346	.9
Cheese	23,843	3.3	23,408	3.9
Butter	5,795	36.3	5,427	34.5
Evap., Cond., & Pwd.	75,216	1.3	63,188	1.5
Ice Cream & Mixes	6,969	12.6	6,354	12.0
Livestock Feed	89	-	125	-
Dumped Products	9	-	23	-
Skim Equiv. Fort. Prod.	1,309	-	1,427	-
Ending Inventory	15,811	4.2	15,374	4.4
Shrinkage	2,626	3.9	2,354	4.0
Total Utilized in Class II	152,343	3.9	143,543	4.0
Nonpool Receipts*	-18,192	3.9	-13,838	4.0
CLASS II - PRODUCER MILK	134,151	3.9	129,705	4.0
TOTAL PRODUCER RECEIPTS	308,449	3.7	317,280	3.7

SELECTED DATA COMPARISONS

	February 1967	January 1967
<u>Average Daily:</u>		
Producer Milk, thous. lbs.	11,016	10,235
Other Receipts, thous. lbs.	204	191
Gross Class I, thous. lbs.	6,333	6,157
Gross Class II, thous. lbs.	5,441	4,630
Deliveries per Farm, lbs.	1,142	1,108
Number of Farms	9,664	9,235
Avg. Test of Producer Milk, %	3.70	3.73
<u>Number of Handlers:</u>		
Pool Plants	46	46
Other Handlers	2	2
Producer Milk in Class I, %	56.5	59.1
<u>Shrinkage to Total Receipts:</u>		
Product Pounds, %	.78	.72
Butterfat Pounds, %	1.01	.96

* Includes receipts of other source milk, beginning inventory, and overage, all as allocated to classes, and adjustment for Class II interorder transfers shown as Class I.

** Bakeries et al. includes products for candy manufacturing, aerated cream, sour cream products not labeled Grade A, and small amount of eggnog during off-season months.

♦ Data from all regulated handlers including those under Order No. 30 prior to May 1, 1966.

MINIMUM PAY PRICES FOR HANDLERS

FEBRUARY 1967

Milwaukee Wisconsin Marketing Area
Federal Order No. 39

Minimum prices per hundredweight to be paid on or before the 15th of each month to producers 3.5% milk, f.o.b. plant. These prices are subject to a butterfat differential per point over and under 3.5% and to a deduction of 2 cents per hundredweight for marketing service for nonmembers.

NAME AND LOCATION OF PLANTS	MINIMUM PAY PRICE	B'FAT DIF'L
Alto Cooperative Creamery, Alto	\$4.30	7.7¢
Antigo Milk Products Cooperative, Antigo	4.14	7.7
Blochowiak Dairy Company, Milwaukee	4.72	7.9
The Borden Company, Milwaukee	4.71	7.9
Borden Foods Company, New London	4.11	7.7
Bowman Dairy Company, Janesville	4.57	7.8
Cedarburg Dairy, Inc., Cedarburg	4.87	7.9
Christiansen's Dairy, Hartford	4.91	8.0
Columbus Milk Producers Cooperative, Astico	4.26	7.7
Columbus Milk Producers Cooperative, Hartford	4.26	7.7
Consolidated Badger Cooperative, Appleton	4.20	7.7
Consolidated Badger Cooperative, Seymour	4.18	7.7
Consolidated Badger Cooperative, Wittenberg	4.12	7.7
Country Delight, Inc., Fennimore	4.62	7.9
Country's Delight Milk Products, Hampshire, Ill.	4.76	7.9
Dean Milk Company, Belvidere, Ill.	4.57	7.8
Dean Milk Company, Chemung, Ill.	4.61	7.8
Dean Milk Company, Huntley, Ill.	4.61	7.8
Dean Milk Company, Rockford, Ill.	4.57	7.8
Dean Milk Company, Shullsburg	4.53	7.8
Deerfield Creamery Company, Deerfield	4.57	7.8
Fairmont Foods Company, Kewaskum	4.73	7.9
Galloway-West Company, Fond du Lac	4.17	7.7
Golden Guernsey Dairy Cooperative, Milwaukee	4.75	7.9
Golden Guernsey Dairy Cooperative, Waukesha	4.75	7.9
Gruber Brothers Dairy, Baraboo	4.28	7.7
Harmony Dairy Products, Inc., Racine	4.72	7.9
Hawthorn-Mellody Farms Dairy, Milwaukee	4.69	7.9
Hawthorn-Mellody Farms Dairy, Whitewater	4.69	7.9
Healthway Dairy, Inc., Fort Atkinson	4.80	7.9
Hiawatha Valley Dairies Cooperative, Sparta	4.41	7.8
Hillpoint Cooperative Dairies, Reedsburg	4.44	7.8
Home Dairy, Beaver Dam	4.72	7.9
Keystone Farms, Waukesha	4.81	8.0
Krueger Dairy, Grafton	4.91	8.0
Ludwig Milk Company, Polo, Ill.	4.56	8.0
McFarlands' Farm Dairy, Watertown	4.72	7.9
Milk Producers Cooperative, Inc., Kenosha	4.74	7.9
Mullen's Dairy, Watertown	4.70	7.9
Pabst Farms, Inc., Oconomowoc	4.23	7.7
Pabst Farms, Inc., Paoli	4.23	7.7
Pet Incorporated, Belleville	4.43	7.8
Progressive Dairy Products Co., Racine	4.72	7.9
Pure Milk Association, Albion	4.78	7.9
Pure Milk Association, Burlington, Ill.	4.82	7.9
Pure Milk Association, Burlington, Wis.	4.78	7.9
Pure Milk Association, Kansasville	4.88	7.9
Pure Milk Association, Mount Horeb	4.78	7.9
Roets Home Dairy, Waupun	4.81	7.9
Sealtest Foods, Milwaukee	4.76	7.9
Slinger Creamery Incorporated, Slinger	4.59	7.9
Spinney Run Farms Corp., Libertyville, Ill.	4.71	7.9
Viroqua Cooperative Creamery Company, Viroqua	4.41	7.8
Warren Dairy, Burlington	4.91	7.9
Wayside Dairy, Belgium	4.81	7.9
West Side Dairy, Inc., Hartford	4.78	7.9
Willow Dale Dairy Farms, Inc., Antioch, Ill.	4.91	8.0
Wisconsin Dairies Cooperative, Sauk City	4.45	7.8
Wright & Wagner Dairy, Beloit	4.20	7.7
WEIGHTED AVERAGES	Combination Milwaukee Only	7.8¢ 7.9¢
		\$4.51 \$4.74

In the case of members of approved cooperatives, these prices are subject to the deductions authorized by the association. The prices listed do not include any premium payments which may be paid by handlers and which may bring actual payments in excess of the minimum requirements.